

Interest Rate Model

This interest rate model is adopted as directed by Reserve Bank of India ("RBI") vide Notification No. DNBS. 204/ CGM(ASR) - 2009 dated January 02, 2009.

The Company at present is extending loans under the following segments/products:-

- a) Loan against Securities
- b) SME/Personal Loans
- c) Commercial Assets Loans
- d) Loan against Property
- e) Corporate Loans
- f) Other Loans

The interest rates to be charged from the borrowers under these segments have been decided keeping the (i) perceived risk in these sectors, (ii) cost of funds, and (iii) the required margin.

A further refining of the interest rate for the individual borrower has to be made keeping the following risk gradation approaches:-

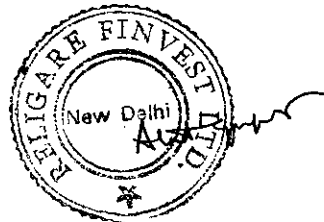
- a) Income Level;
- b) Cash Flow;
- c) Tenor of Loan;
- d) Relationship with the Company;
- e) Credit History as revealed from available sources;
- f) Quality and quantity of collateral offered over and above the principal security.

As a corporate policy the Company also discloses transparently the approach and rationale for different annualized interest rates for different categories of borrowers in the application form and the sanction letter.

The Company values the relationship and believes in fair treatment to all customers.

The annualized interest rates segment/product wise is given below:-

Name of Segment/Product	Minimum Interest Rate	Maximum Interest Rates
a) Loan against Securities	10.50%	30.00%
b) SME/Personal Loans	15.00%	30.00%
c) Commercial Assets Loans	14.50%	35.00%
d) Loan against Property	11.00%	24.00%
e) Corporate Loans	11.00%	20.00%



These interest rates are subject to change from time to time at the discretion of the management.

The information related to rates of interest and approaches for risk gradation shall be updated on the Company's website whenever there is a change in the rates of interest.

